

## Outcomes

- 5+ CVs were presented for each role, within 48 hours
- 2 interviews per role
- 1 candidate was successfully appointed for each role requirement
- Candidates were onboarded within 2/3 weeks of the client making the offer.

## Client Testimonial

“Alex has been a pleasure to work with over the last few months and is always responsible to our ever changing needs. He has consistently found top-quality candidates thanks to his diligent and proactive approach, which has led to us being able to place 3 developers in one of our highest priority programmes. I look forward to continuing work with Alex in the future”

Senior Delivery Manager

Alex Hirons  
Key Account Manager



## Multiple roles for a major UK TV broadcaster

### Problem we solved

- The client was unable able to source the right calibre of Software Engineers (Node and React Developers) both from a technical and cultural perspective within their budget via their current suppliers.

### Client Requirements



- Contracts / Statement of Work needed to be reviewed/agreed upon within 48 hours to avoid further delays to the project.
- Present high-quality CVs, quickly and within budget for the client's urgent requirements.
- Candidates needed to be available to start within two weeks of introduction and be fully committed to the role. It was business critical that once selected they remained in the process and did not opt for alternative job offers.
- One key area was team fit and culture, the developers had to show good interpersonal skills, and demonstrate that they enjoyed working as part of a team.

### Process for Success



- Rapidly engaged with internal/external network of suitable candidates.
- Ensured job postings were fully optimised, with high-quality and engaging job adverts to attract candidates across all major technology-focused job boards.
- Roles/requirements marketed to a highly tuned database of suitable candidates.
- Engaged with current relationships/connections on LinkedIn.
- Ensured all communications regarding the requirements and the client were with the highest level of enthusiasm, highlighting the benefits of the role at every opportunity.